



Greetings! Please find important information about the 2023 Waterfowl Hunters Expo below:

VENDOR PORTAL SYSTEM

Logging in through the vendor portal gives you access to make payments, print receipts, update profile, confirm contract, and even request space. We use this system to manage all Expo functions.

Portal URL is: <https://portal.conventionforce.com/index.cfm?aid=632>

Note: Your account is found by the email you originally provided to us. You can always change it in the portal. PLEASE make sure your email is current under your account. **We send ALL Expo vendor communications via email, using the "expos@bastdurbin.com" email address: please add it to your address book, to help keep messages from going to your junk mail folder.**

MOVE-IN/SET UP TIME

Friday, Aug. 25th, 2023, from 12pm to 5:00pm, and Saturday, Aug. 26th, 2023 from 6:30 a.m. to 7:30 a.m. **TEAR DOWN:** Saturday, Aug. 26th, 2023 from 5:00 p.m. to 6:30 p.m. All vendors are asked to move in through the overhead door loading docks/truck entry doors on the various buildings in the complex.

VENDOR BADGES

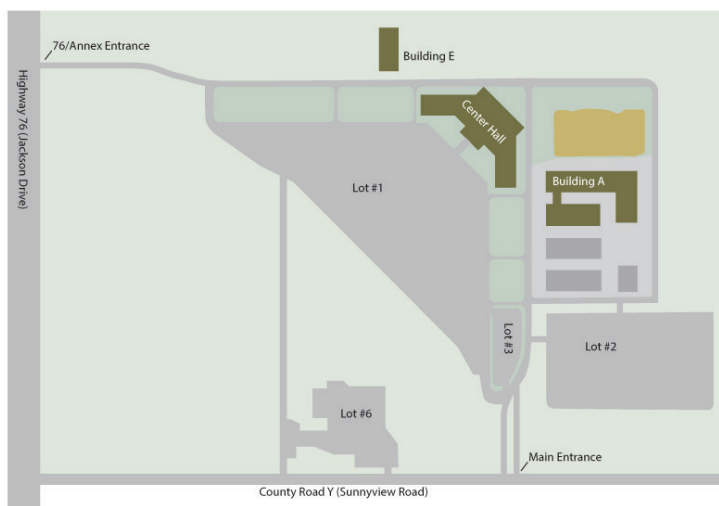
Check in at the show office during set up hours to pick up your badges. Two badges per 10' wide booth are included, with exceptions on a case by case basis. Discounted passes for guests available. No pre-registration required, unless additional quantities are requested.

PARKING

Parking is available for vendors and consumers - PLEASE NOTE: parking for vendors will be in the east lot, (#2) just south of Barn A, and lot #6, to keep the primary lot (#1) open for attendees. ALSO NOTE: at no time during set-up or tear-down should anyone park in the handicap-accessible parking spots in front of Stevenson Hall - we've been warned that tickets will be issued - building open or not.

DIRECTIONS

The event site is approximately 1 mile south of the intersection of I-41 and WI State Highway 76, just north of the city of Oshkosh. <https://www.co.winnebago.wi.us/parks/sunnyview-exposition-center/map-expo-center>



LODGING

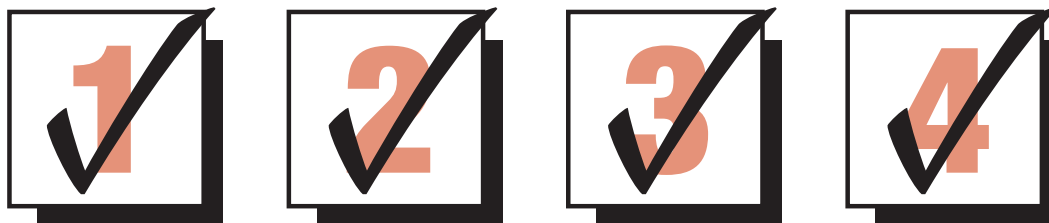
For lodging options in the Oshkosh area please visit www.visitoshkosh.com/hotels/hotels-motels.

ORDER ELECTRICAL SERVICE AND OTHER RENTALS

Refer to pages 3 and 4 of this vendor packet for important information from our valued partner, Wolf River Expo Services for all of your event rental needs, including 110v. electrical service for your exhibit.

IMPORTANT DATES FOR THE WATERFOWL HUNTERS EXPO

- 4/1:** Right of first refusal period ends (notices were emailed on 3/3/23)
- 6/1:** Payment-in-full deadline for all exhibit spaces for the upcoming Waterfowl Hunters Expo.
- 6/23:** No refunds after this day for cancellations.
- 8/26:** Expo Day!



THE FOUR CHECKMARKS TO A SUCCESSFUL WATERFOWL HUNTERS EXPO REGISTRATION

☐ 1. CONTRACTS

Complete the exhibitor's contract. These may be submitted via the vendor portal system, scanned & e-mailed in, or via US Post. This is the agreement between our organization & yours, for the event. No space may be populated at the Expo, without a complete contract on file, first.

☐ 2. PAYMENT

For 2023, payment-in-full is June 1st, and all exhibit space rentals must be paid in full by June 1, unless other arrangements are made in advance of that date, with WHE management. Refunds are available for canceled plans, before 06/23/23.

☐ 3. WI FORM

☐ The WI Dept. of Revenue requires all temporary event operators to report a full set of information on the organizers of the event, the details of the event, and each organization that exhibited there, both sellers and those who are not selling anything (display only). From the WI-DOR website: The event operator can require each seller to complete Form S-240, Wisconsin Temporary Event Operator and Seller Information or the substitute form of their choice. If a seller provides incomplete information or refuses to provide information, the event operator is required to submit as much of the required seller information as they have available.

Please help us with the process of collecting this required information, and turn in your information form (found in the vendor packet provided) as soon as possible, as you complete your contract and payment. It will speed things tremendously, at registration on Friday.

☐ 4. INSURANCE

☐ ALL vendors are required to sign or affirm the exhibitor contract, which acknowledges that you have added the following entities as "Additional Insureds" to your existing liability policy, or acquire a policy specific to this purpose:

Wisconsin Waterfowl Association, P.P. Box 427, Wales, WI 530183

Finish up these simple "4 ✓s" and you'll breeze through registration on Friday of the event, and avoid having Expo management "hunting for you" to complete one aspect of the required documentation or another. Your assistance & participation is greatly appreciated — THANK YOU!



ADVANCE ORDER DEADLINE:
Monday, July 31, 2023

Exhibitor Services Order Form

Sunnyview Expo Center
Oshkosh, WI
August 26, 2023

Contact Don Kirby or Kim Shady with questions:
email dkirby@bastdurbin.com or kim14shady@gmail.com
phone 920.413.0133 or 920.745.0880

QUANTITY	DISPLAY TABLES (30" HIGH)	ADVANCE ORDER	TOTAL
_____	2'x 4' topped & skirted	\$ 45.00	_____
_____	2'x 6' topped & skirted	\$ 45.00	_____
_____	2'x 8' topped & skirted	\$ 45.00	_____
	RAISED DISPLAY TABLES (42" HIGH)		
_____	2'x 4' topped & skirted	\$ 45.00	_____
_____	2'x 6' topped & skirted	\$ 45.00	_____
_____	2'x 8' topped & skirted	\$ 45.00	_____
	CHAIRS		
_____	Folding Chairs	\$ 14.00	_____
_____	High Director Chairs – Black or Red (Circle One)	\$ 17.00	_____
_____	ELECTRICITY – 120/60/1 20 AMP	\$ 30.00	_____

By Mail:

Return order and payment to:
Wisconsin Waterfowl Association
PO Box 427
Wales, WI 53183-0427

TOTAL:

Online: Fill out form, scan and email to Don Kirby: dkirby@bastdurbin.com. You will be invoiced via the vendor portal system.

Company Name: _____ **Booth #:** _____

Ordered By: _____ **Phone:** _____ **Email:** _____

Address: _____

City: _____ **State:** _____ **Zip:** _____

Signature: _____

At-Show Contact Person: _____ **Cell Phone:** _____

VISUAL EXAMPLES OF THE RULES FOR WATERFOWL EXPO BOOTH DISPLAY:

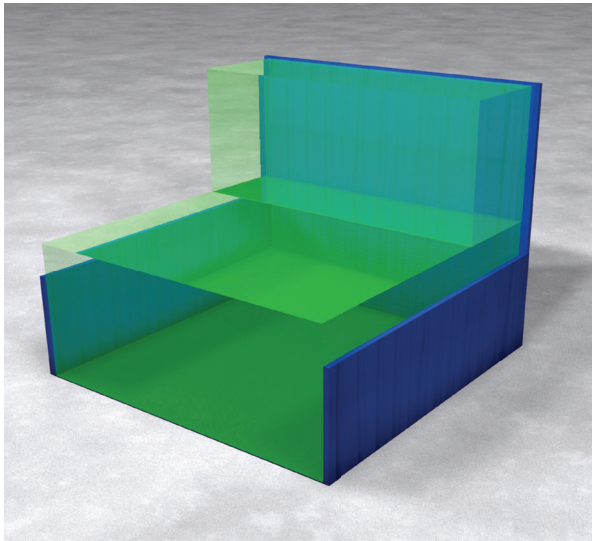


Figure 1: this shows the area in a 10'x10' sample display booth, where creative displays are allowed within the rules...

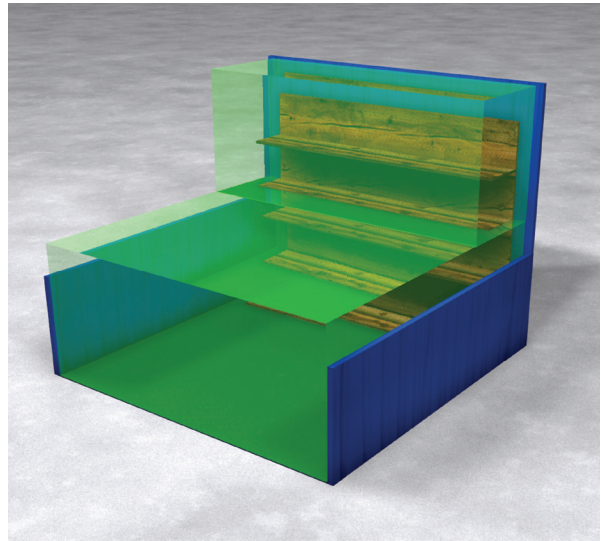


Figure 2: this shows shelving projecting 24" from the back wall of a 10'x10' sample display booth, the maximum allowed without prior exception by show management...

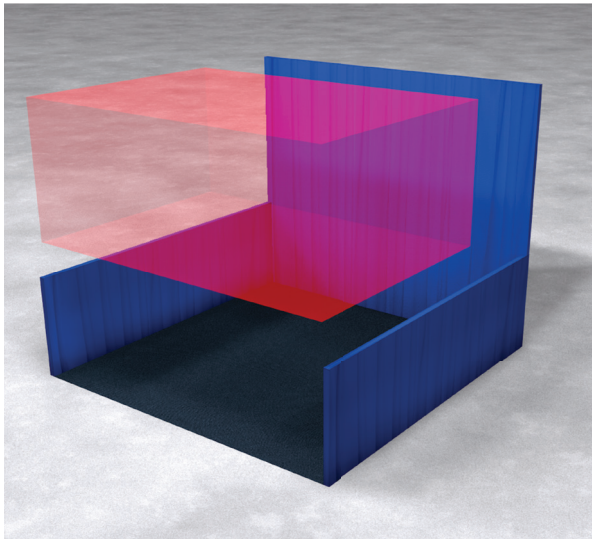


Figure 3: this shows the area at the front of a 10'x10' sample display booth, where displays are not allowed to ensure visibility to neighboring booths...

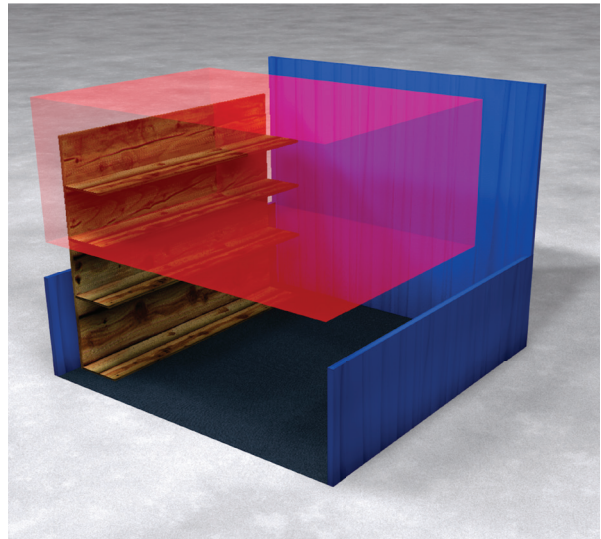


Figure 4: this shows shelving improperly placed along the side of a 10'x10' sample display booth, obscuring visibility into a neighboring display area...

**SHIPPING INFORMATION**

1. All shipments must be sent prepaid. Collect shipments will be refused.
2. Shipments must arrive at our location no later than **August 22, 2023**.
3. Please be advised that there is not always someone present at our location, **so please do not require signature for delivery**. If you do require signature, Wolf River Expo Services LLC cannot guarantee that someone will be present to sign and shipment may be delayed. Please advise if shipment will be shipped other than UPS/FedEx, etc. so arrangements can be made.
4. Shipments received without receipts, freight bills or specified unit counts on the receipts or freight bills, such as UPS or van lines, will be delivered to the exhibitor's booth without guarantee of piece count or condition. Wolf River Expo LLC will assume no liability for such shipments. Consignment or delivery of a shipment to Wolf River Expo LLC, or its subcontractors by an Exhibitor or Shipper on behalf of the Exhibitor will be construed as an acceptance by the Exhibitor of the freight terms, conditions and rates listed.

ADVANCE WAREHOUSE ADDRESS

*Label each piece of your shipment(s) as follows:

TO: (YOUR COMPANY NAME & BOOTH #)
Waterfowl Hunters Expo
c/o Wolf River Expo Services
W4912 Burdick Road
Black Creek, WI 54106

Receiving Dates: **August 12 through August 22, 2023**
(Please contact us if you need to ship earlier.)

CONTACT INFORMATION

Wolf River Expo Services LLC
Steve Cegielski
920.362.6660 or
Steve@wolfriverexpo.com

INSURANCE

Be sure your materials are insured from the time they leave your company until they are returned after the show. It is suggested that exhibitors arrange all risk coverages "riders" through your existing policies. **Wolf River Expo Services, LLC is not responsible for the security of items after they are delivered to each booth or until items are picked up at the booth for reloading at the close of the show. Please take all necessary precautions.**

DRAYAGE RATE SCHEDULE & PAYMENT CALCULATION

Rate below includes receipt of your freight, and delivery to booth at the convention site. Return shipment will provide and additional form and charge.

Advanced Shipments to Warehouse:

\$50 per 100 lbs. (cwt)

For shipments greater than 100 lbs. use the following formula to calculate your charges:

Weight of Shipment _____ divided by 100 = _____ (round up to next whole #) = _____ x \$50.00 = \$ _____ Total Due

ESTIMATED TOTAL FREIGHT HANDLING CHARGES DUE: \$ _____

Description of shipment (required): _____

Payment Details:

Payment by check or credit card is due in full by August 22, 2023. Complete the Credit Card Authorization form for credit card charges.

Mail payment and form to: Wolf River Expo Services LLC
PO Box 46
Black Creek, WI 54106

Waterfowl Hunters Expo – Sunny View Expo, August 26, 2023

Company Name: _____ Booth #: _____

Address: _____ Phone: _____

City: _____ State: _____ Zip: _____ Fax: _____

Ordered By: _____ Email: _____

Signature: _____ Date: _____

Waterfowl Hunters Expo
August 26, 2023
Sunny View Expo, Oshkosh, WI



Dear Exhibitor,

To guarantee the services you desire, please email your order along with completed credit card authorization form below. We accept checks (payable to Wolf River Expo Services LLC) or credit cards for payments. Please indicate your intentions below:

- ☐ We will be mailing a check, along with order(s), postmarked by August 14, 2023. Please do not process the credit card information listed below.
- ☐ We prefer to pay for the indicated services with the credit card information provided.

CREDIT CARD AUTHORIZATION

Company Name: _____ Booth #: _____

Billing Address: _____

City: _____ State: _____ Zip: _____

Phone: _____ Email: _____

Circle One: MasterCard Visa Discover

Card Number: ____ - ____ - ____ - ____ - ____ - ____ - ____ - ____

Expiration Date: ____ / ____ Card Security Code: ____ - ____ - ____

Cardholder's Address (if different than above):

City: _____ State: _____ Zip: _____

Cardholder's Name (print): _____

Cardholder's Signature: _____

Wolf River Expo Services LLC
PO Box 46 | Black Creek, WI 54106
Phone: 920.362.0966 | Email: Steve@wolfriverexpo.com

WISCONSIN DEPT. OF REVENUE TEMPORARY EVENT REPORTING FORM

As temporary event operators, we are required to collect and provide information to the State of Wisconsin on every vendor who exhibits at our temporary event, within 10 business days from the close of the event.

These rules were updated in July of 2022, and so has the collection form. We will use the information you provide here, to populate the official Form S-240 which we are required to submit for each temporary event.

This form must be updated annually for temporary events, per WI statute: 2023 date is 08/26/23.

What are temporary event vendor requirements?

Temporary event vendors must have a Wisconsin seller's permit unless their sales are exempt from sales and use tax.

Where can I find more information on temporary events?

- [Publication 228, Temporary Events](#)
- revenue.wi.gov and search [Temporary Events](#)

Temporary Event Vendor Common Questions

<https://www.revenue.wi.gov/Pages/FAQS/ise-wtep.aspx>

Temporary Event Vendor Instructions

<https://www.revenue.wi.gov/DOR%20Publications/pb228.pdf>

Applicable Laws and Rules

This document provides statements or interpretations of the following laws and regulations in effect as of June 1, 2022: sec. 77.52(19) and 73.03(38), Wis. Stats., and sec. Tax 11.53 and 11.535, Wis. Adm. Code.

Form S-240

Operator's Wisconsin Tax Number

456-0000361618-02

Event End Date

08-26-2023

Page ____ of ____

Part C: Vendor Information

If the vendor does not have a Wisconsin seller permit number and claims their sales are tax exempt, enter the exemption code number provided by the vendor.

- | | |
|--|--|
| 1 - Exempt sales only or display only | 3 - Nonprofit occasional sales exemption |
| 2 - Multi-level marketing company pays sales tax | 4 - Exempt occasional sales |

Wisconsin Seller's Permit Number (15 digits starting with 456) 456- -		SSN (last 4 digits)	FEIN (last 4 digits)	Exemption Code
Legal Business Name (if not sole proprietor)		Doing Business As (DBA) Name (if applicable)		
Vendor/Contact Name (Last)	Vendor/Contact Name (First)		Vendor Phone Number	
Mailing Address		Email Address		
City	State	Zip	Multi-Level Marketing Company (if claiming Code 2 above)	

SUBMIT THIS FORM TO US

1. Scan & email to: dkirby@bastdurbin.com or 3. Upload to your vendor portal entry -OR-
2. U.S. Mail to: Wisconsin Waterfowl Association, P.O. Box 427, Wales, WI 53183